



NEWS

seaview MARINA

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Manager's Report

For the first time in the 9 years I have been at Seaview Marina I am seeing a distinct downturn in our business. The impact of the current financial situation is certainly beginning to affect occupancy rates and we have seen the hardstand below what we had budgeted for this year.

The trailer parks languished for a number of months during winter with up to 18 spaces free. Fortunately these have been taken up with the arrival of summer and we are now nearly full. It's a different story with our berths however which are at 88% occupancy - around 34 free berths and most of these in the 14m and 16m category. It is difficult to market berths as purchasing a boat is normally a long-term decision making process. However, there are still enquiries coming in so we hope over the next few months to get back in the mid 90% range.

The hardstand is performing better than last year but it is down on what I anticipated we would be doing at this point. There are some promising opportunities such as the lift and storage of the wave generator that IRL bought up from Akaroa to do some work on. Lifting and storing the 40 tonne piece of equipment with its sea anchors and chain has been a challenging exercise.

Speaking of the hardstand we have had a couple of instances where two fibreglass launches have been stained with overspray from cleaning and blasting anti-foul on hulls. While a major part of the problem was lack of containment, which we require if this type of work is being carried out, fibreglass which has an oxidized surface is very prone to staining. Normal polished fibreglass can be easily cleaned but the oxidized surface tends to stain. Our hardstand team will be policing this issue very closely and will not give the go ahead if complete containment is not to their satisfaction.

We have been having discussions with the Port Company about the dust problem on the marina originating from the log storage

depot on Seaview Road. It hasn't been too bad over winter but with summer coming on the problem will get worse. We have had assurances that processes are in place to remove this problem. The Greater Wellington Regional Council is also monitoring the situation.

We have just undertaken a public survey of businesses in the Seaview/Gracefield area to gauge awareness of Seaview Marina. We were very pleased with the response and will be publishing the results in 2012.

Early in the New Year we will be putting out our first Client Survey, to give you a chance to provide the Board with valuable feedback. This will be sent to you via email with the form able to be filled in and returned on line. I hope you will take the time to complete the process and we will get the results back as quickly as possible. Remember there is a great prize for one lucky respondent - a GME EPIRB.

Over the Christmas period many of you will be enjoying your boats. I understand it is going to be a hot summer and I trust you all are able to make use of the good conditions. The team here at Seaview Marina wishes you all the best for the holiday season. We will have staff on right through the period, apart from the statutory holidays.

Regards and best wishes,

Alan McLellan
Marina Manager

Christmas and New Year Office and Boat Yard hours

The marina office and boat yard will be closed on the following days over the Christmas and New Year holiday period:

Saturday 24 December 2011 - Tuesday 27 December 2011 inclusive

Saturday 31 December 2011 - Tuesday 3 January 2012 inclusive

Both the office and boat yard will be open at the normal times between Christmas and New Year (Wednesday 28 December 2011 - Friday 30 December 2011).

They will re-open for business in 2012 at the usual time of 8am on Wednesday 4 January 2012.

In the event of an emergency during this period please call:

Jono Udy	0274 102 196
Suzanne Willis	021 121 6918

We wish you all a very Merry Christmas and a safe and happy holiday.

We look forward to being of service to you in 2012.





In 2012 we are giving you, our valued customers the opportunity to tell us what you think of our services. Tell us what we're doing right (or not!) and what we could do better. Your feedback will help us to evaluate and improve our service to you. We will be emailing you a survey in the New Year and by completing this on line you are automatically entered in the prize draw to win.

Be in to WIN

Simply complete our **Customer Survey** in 2012 and you could be the lucky owner of a **GME EPIRB MT406G** (rrp \$629.99) - the very latest in distress beacon technology – thanks to Burnsco Marine & Leisure.



To ensure you receive a survey please update your email address by contacting:
suzanne@seaviewmarina.co.nz

Date change for six monthly invoicing

It has been marina policy for many years to send out our six monthly rental accounts in December and June.

We will be making a change to this by invoicing you in January and July in future. This move has cost savings for the marina in relation to GST payments. The January invoice will cover the period 1 January 2012 - 30 June 2012 and the July invoice the period 1 July 2012 - 31 December 2012.

If you are paying rental by monthly automatic payment please continue payments as normal. Those paying on invoice will be required to settle accounts by the 20th of the month following invoice.

We hope this change does not cause any inconvenience. Please do not hesitate to contact us if you have any queries about the invoicing or your account.

Marina Newsletters to go online

This will be the last Marina newsletter mailed out to you by post.

From 2012 we will be emailing newsletters to our customers and continuing to post a copy on our website.

To make sure you don't miss out on receiving our newsletters; please send your current email address to: suzanne@seaviewmarina.co.nz

Have we got your cell phone number and email address?

We want to improve communication with our customers. If there is an issue with your boat, pier or trailer park, a power outage at the marina, tsunami alert or important safety message we think you need to know about, we want to be able to advise you quickly and efficiently.

A recent test email to customers resulted in quite a few bouncing back. Now this may just be your spam catchers at work or it could mean we don't have up to date contact details for you. Have you overlooked contacting the office with your latest cell phone number and email address?

If you want to be in the loop, receive timely safety messages and newsletters and take part in our customer survey please email your details to: suzanne@seaviewmarina.co.nz

North Sails opens new loft at Seaview Marina

The purpose built sail loft, located upstairs in the Sea Centre is now home to Seaview Sails and Rigging who will deliver North Sails sales and service to boats in the Wellington region.

The sail loft is leased by two local yachties who both have extensive backgrounds in the marine industry: David Molen is highly experienced in the sail making business and has worked with an America's Cup syndicate, and Todd Olson is a former employee of North Sails in Bermuda, where he was involved in the Bermuda Gold Cup Match Racing event for many years.

'We believe in providing the best service, high quality products and materials,' says Todd Olson. 'The opportunity came up to secure the loft space and to form a relationship with North Sails New Zealand, and we decided the timing was right.'

As the North Sails agent for Wellington, Seaview Sails will provide new sails for boats of all sizes, and on all budgets, from Optimists through to Keelboats.

'North Sails is the premium brand in the world, and their quality, design and service are second to none. Selecting a North sail for your yacht will provide you with many years of trouble-free sailing.'



'We welcome Todd and David onboard,' says Andrew Wills of North Sails. 'Their experience and ability to provide a fantastic level of North Sails service to our many customers in Wellington, is a great asset to our organization.'

Seaview Sails also provides rigging, canvas covers and repairs, residential canvas and rigging, sail repair, sail alterations, sail re-cuts and mooring lines.

A pick up and drop off service is available.

Contact North Sails on 04 566 7788
info@seaviewsails.co.nz
www.seaviewsails.co.nz

Address: Unit 12, Sea Centre
Seaview Marina
100 Port Road
Seaview, Lower Hutt



A Part of Wellington Waterfront History at Seaview Marina

The stack of beautiful iron gates and posts stored by trailer park A have attracted a lot of interest.

Seaview Marina is storing them for Wellington Waterfront but the good news is they have offered a number to us. This gift continues the connection between Seaview Marina and Wellington Harbour Board who transferred the Seaview Marina development to Hutt City in 1989. When funds allow we hope to restore a selection of posts and gates and install them at the main marina entrances.



New arrival at Seaview - MV Hemnestral

Adding to the capabilities and scope of New Zealand Diving and Salvage operations, the MV Hemnestral is a multi-purpose vessel, that is well suited for a range of offshore marine operations, including dive support, geotechnical drilling and sediment sampling, salvage and towing. It was refitted for dive operations in November 2011.

What's Happening on the Boat Yard



Winstone Aggregates vessel 'Kowhai', emerges from the H20 paint shop in July after undergoing a complete repaint. Kowhai can normally be seen at work dredging the Hutt River mouth.



An unusual haul out with the Travelift created a challenge for Mike and Jono recently. A half scale wave generator was towed up to Seaview from the Akaroa Heads and lifted into Unit 2 of the Sea Centre. The wave generator is 18m long and weighs 40 tonnes. As well as this six sea anchors weighing between 2.8 and 4.3 tonnes, a positioning buoy and 4 x 3m mooring buoys are also now residing on our hardstand.

Industrial Research Limited, housed at Gracefield, have had the wave generator in test for a couple of months at Akaroa but have bought it to Seaview to do some tests and prepare it to go into the sea at Moa Point, just outside Wellington Harbour. It is interesting to note that the full size model will be twice this size. Seaview Marina won't be able to handle this unit!



The latest addition to the Kiwi 40FC fleet, 'Bodacious Dream' was launched on 6 December at Seaview. Built by Hakes Marine, 'Bodacious Dream' has already started sea trials and is currently 'at home' sailing 20 knots of southerly wind. American skipper Dave Rearick and 'Bodacious Dream' will get the chance to meet and test her performance against other Class40's that will be staying in the Wellington harbour until the re-start of the Global Ocean Race on 29 January 2012. In early February the boat will head for the USA to participate in the Atlantic Cup on 12 May from Charleston, South Carolina to Newport, Rhode Island.



A rare sight these days is the construction of a timber rig. Chris Bowen commissioned Seaview-based boat builder Russell Smith to build a new gaff rig for his Logan 'Spray' in July this year. The work was completed under cover in Sea Centre, Unit 6. Pictured are images of Russell sanding the mast and gaff prior to varnishing. Russell will setting up a workshop in the Sea Centre in January 2012.

Clean Marinas Section

Boat Cleaning and Greywater

What is Greywater?

Greywater is the soapy water from boat galley sinks and showers which is usually discharged overboard without treatment. The term is also used to describe the dirty rinse water created when washing a boat.

The bleaches, detergents and soaps used aboard may be the same as those you use at home. However, some boat cleaning products are even more caustic or corrosive than household cleaners. Liquid soaps and deck cleaners can contain a variety of toxins, including chlorine, inorganic salts and metal. Greywater is often rich in phosphates which pollute the water and encourage the growth of unwanted algae.

Many boat cleaning and maintenance products contain chemicals that are



poisonous, corrosive, flammable and/or chemically reactive. When you purchase boat cleaning products, take time to read the label. A signal word, such as 'danger/poison', 'warning' or 'caution' can give you a general indication of the toxicity of a product. If you want more information on a product's contents ask your retailer or contact the manufacturer for the 'Material Safety Data Sheet (MSDS)'. The MSDS will list any constituents considered to be hazardous substances.

Even though household and boat cleaning products may be similar, the environmental impact of boat-generated greywater is worse for one simple reason... home-generated shower, laundry, and dish water is diverted to the sanitary sewer system for treatment prior

to being released into local waterways (unless you have a septic system). Boat-generated greywater is not! Most boats do not have the technology required for containing greywater in order to prevent its discharge. So, to minimize the impact of greywater on the marine environment, follow these Clean and Green solutions:

Clean and Green Solutions

- Use shore-side facilities whenever possible. If you're just out for a day trip, bring home any dirty dishes and take your shower at home to minimize the amount of greywater generated.
- Less is more. When washing the boat use less product and more elbow grease. A quick freshwater rinse and scrub after each trip minimizes the need for harsh cleaners. When using cleaning products, use the smallest amount possible to get the job done.
- Use only phosphate-free and biodegradable soaps. Check the shelves of your local supermarket or marine supply store for alternative soaps. The products are no longer hard to find



Doggy Business

The marina is becoming more populated with dogs. Both the Manager and Marina Administrator bring their dogs to work and pets are welcome at Seaview. However we are finding there are a number of dog owners who are not cleaning up after their pets and this has become a particular issue on the hardstand. Hutt City Council has supplied us with a dog litter bag dispenser, which is mounted on the corner of trailer park A by the marina office. Please use the bags to pick up after your dog and keep our marina clean.



Bill admires the dog bag dispenser



Marina Recycling now includes cardboard and paper

A significant amount of rubbish put into our bins appears to be paper and cardboard and up till now this has all gone to the tip at a cost to the marina. To reduce cost and waste we are trialing replacing one of the two bins by the marina office with one dedicated to cardboard and paper recycling. Help us recycle by separating your rubbish into the two types – general rubbish into the orange bin and cardboard, paper and plastic film into the blue bin. Don't forget that your glass and plastics can be recycled in the three wheelie bins by the ablution block too.

Please help our Treasure Islands



STOP!
CHECK!
GO!



Before leaving the mainland please check your:

- clothes & footwear • bags & other equipment •
- boat or kayak •
- (and ensure food is in sealed containers)



Animals
(rats, mice)



Insects
(esp. ants)



Weeds, seeds
and soil

Help protect our Treasure Islands

Our offshore islands provide sanctuaries
for native plants and animals

You can help keep our taonga safe



New Zealand Government

Department of
Conservation
Te Papa Atawhai

Pests can travel to islands via many methods

It's easy to pick up a pest

- Rats can squeeze through a 12 mm gap
- Mice can squeeze through a 7 mm gap
- Insects and mice could hide in your bag
- Weeds, seeds and soil cling to clothing and shoes

12
mm

7
mm

Want to help?

- Remember to check your gear and vessel before you set out, every time
- Pay special attention to clothes and footwear—make sure they're thoroughly clean
- Once checked:
 - keep your bags tightly closed
 - keep food supplies in sealed containers
- Leave only footprints, take only photos
- Become a Treasure Island volunteer, e-mail wellingtonvc@doc.govt.nz



What to do if you find a pest

On the mainland before leaving

- Get rid of the pest and clean your gear again

On my own boat or in my kayak

- Make sure the pest has been destroyed before you land
- Don't throw rats/mice overboard as they can swim
- Return to the mainland to deal with the pest if you need to

On a commercial boat

- Tell the crew what you have found and where it is

If you see pests or evidence of pests on the islands

Tell the island ranger
or your guide or call

DOC HOTline
0800 362 468

For more information visit our website:

www.doc.govt.nz



Marina Photographs

We're always on the look out for photos of the marina to include in our newsletter and other publications. If you have a photograph of your boat or a scene or event at the marina you'd like to share with us, please email it to: suzanne@seaviewmarina.co.nz



plastic fabricators

boat windows / windscreens to measure
wide range of engineering plastics
trailer / boat wear strips - duck boards
shower / toilet plastic wall liners bent to measure
electronic weather covers in clear acrylic
bait boards to measure - storm shutters

116 Nelson Street Petone
Ph: 04 568 2928 Fax: 04 568 2931

Community Activities thriving at Seaview

Over the past months the marina has been a hive of activity. Word has spread that the sheltered waters of Seaview Marina provide a perfect safe learning environment for dinghy sailors. Not only do we have one of the best locations in the region for model yacht racing but we are now pleased to be regularly hosting Sailability Wellington, Yachting New Zealand's 'Sailing – Have a Go' programme for schools and Heretaunga Boating Club's Learn to Sail Programme.



The smiles say it all - Wellington helpers and sailors enjoying a beautiful days sail at Seaview

Sailability Wellington

Every Tuesday at Seaview Marina, Sailability Wellington runs therapeutic and recreational sailing sessions for severely disabled sailors and teaches people with disabilities how to sail.

The adapted sailing provided by Sailability Wellington gives people a sense of freedom and equality and is an activity that is accessible for all ages and all forms of disability, including the most severely impaired people. It promotes confidence, self esteem, focus, enjoyment, relaxation and social camaraderie.

Sailing also provides the opportunity for disabled people to participate in serious and competitive sport. Some sailors attain Yachting New Zealand Learn to Sail certificates, race regularly as part of Saturday racing at Evans Bay Yacht Club and also compete at National and International level.

Sailability Wellington currently owns 8 Access Class sailing dinghies and 1 inflatable safety boat. The Access dinghies were designed and made in Australia and have a ballasted centre plate weighing up to 70kg depending on the boats size. Sailability sails 4 types, some have a single sail and the others two sails, all on free standing spars with roller furling. They are all steered with a joystick type control. Naturally they have a lot of buoyancy. There is a control available allowing a sailor to sail blowing into a straw-like control. One Australian woman races her dinghy even though she has no legs or arms and only hands at her shoulders.

Sailability Wellington always needs sailors and other volunteers to assist with their programme.

If you can help please contact them at www.sailability-wellington.org.nz or leave a message at

Telephone: 04 472 4546



Wellington Radio Yacht Club Inc

The Wellington Radio Yacht Club sails at Seaview Marina (in the lagoon adjacent to the boat ramp) most Sundays. About 1 in 5 Sundays the club moves sailing to the Aotea Lagoon in Porirua (just below the Police College). The club uses the full Racing Rules of Sailing protocols when racing.

The photo shows a fleet of boats called the International One Metre (IOM) class.

These boats are sailed and raced around the world making the class a very competitive sport for those sailors who aspire to that sort of competition.

The Club always welcomes people who would like to have a go. Just stroll up and have a chat to someone, or phone one of the committee members listed on the website. The club's website www.wryc.wellington.net.nz also publishes their programme.



Yachting New Zealand's Sailing – Have a Go! Programme

Seaview Marina has provided the venue for this programme run by Yachting New Zealand for a number of years now. Offered to schools throughout the country, it is designed to give students in Years 4 through to 8 the opportunity to experience the thrills and spills of sailing in a safe and well managed environment. YNZ provides 6 Optimist dinghies and for the first time this year a Weta trimaran, plus coaches and protective clothing for up to 12 students at any one time.

Judging from the enthusiastic reactions of the children who have come along so far, it is a great programme.





Boaties Storage Still Available

There are still three 10m² units and four 5m³ units available in the Sea Centre boaties storage facility for those wanting to store sails, ropes, squabs or other boating or household items which are surplus to requirements.

The larger units are \$100 (inclusive of GST) per month while the smaller units are \$50 per month.

Contact Suzanne on phone: 04 568 3736 if you would like to lease a unit for short or long term.



STOP Trailer Park Tailgating

We have had a theft of an expensive trailer boat from Trailer Park A. The thief was able to enter and exit the compound by tailgating behind a legitimate licensee's vehicle. This was a well planned exploit which was caught on our security camera, vehicle number plate and all! The footage was clear enough to identify the culprit who is known to Police and they are confident of making an arrest.

It is important that legitimate Licensees note vehicles which tailgate them when they enter or exit the compound. If you observe someone tailgating please make sure you report the facts to the marina staff. Staff will then advise the Maritime Police and each event will be followed up. You could do a fellow boatie a great favour!

We are looking at ways of eliminating this practice but it is a difficult issue to overcome.

Licensees need to also make sure your vessels are firmly locked to the ground rings supplied and we would suggest a wheel clamp would also be a very good insurance policy.



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WELLINGTON

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